## Getting Implicatures Wrong

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## Quantity implicatures

- Classically, meaning conveyed when the speaker chooses not to use an informationally stronger alternative
- Most-discussed example: "some" +> "not all"

I saw some of your children today
+> I didn't see all of your children today

- Again classically, a form of intentional communication
- Hearer of "some" reconstructs that speaker's intention is to convey "some but not all" (because if not...)


## Experimental oddity

- We seem to be very adept at recovering the speaker's communicative intention
- although of course we may also think other thoughts...
- Yet, in a series of experiments, adults are not near ceiling in (deriving implicatures) giving implicature-compliant responses
- "B is connected to some of its circles"

Is it true that $B$ is not connected to all of its circles?
Is it possible that $B$ is connected to all of its circles?
Is this sentence true for this picture?


## A real problem? Or just an artefact?

- The experiments in question tend to use isolated fragments of ("possible") language/dialogue
- No real speaker
- No real intention
- No communication, ergo no miscommunication
- In real dialogue, we'd have access to much more context
- Perhaps this causes the differences in interpretation to vanish


## The case of numerical expressions

- "more than 80 " +> "not more than 100 ", but !+> "not more than 81" (Cummins, Sauerland \& Solt 2012)
- Reasoning related to structure of mental number line
- 80, 100 highly accessible/salient, 81 is not
- Median "upper bound" for "more than 100 " higher than for "more than 110 ", which is hard to explain otherwise!
- "Implicature" disrupted by prior context "This case holds 80 CDs. How many do you have?"
"I have more than 80 CDs."
- Possible (general) explanation: alternative "more than 100" wouldn't have been relevant in this case, hence its truth or falsity is not considered by the hearer


## Non-salient numbers

- "more than 97" +> "not more than 100", but not "not more than 98"
- Same is true of "more than three" etc. in cardinal cases
- Hard to explain why, except by appeal to the oddness of the resulting interpretation (which is a long way round)
- Idea: hearers infer relevance of the specific number
- That is, they guess that there's some unspecified prior context that causes the non-salient number to be used
- If so, this would have methodological implications
- Also could have theoretical implications, including for (yes!) the success or failure of communication


## The issue: variability of interpretation

- "more than 100 " can variously be interpreted as "not more than $110 / 125 / 150 / 200$ " or none of the above
- No problem if that's because the participants are imagining different discourse contexts
- But perhaps a problem if they're not
- Speaker could say "more than 100" intending to convey one thing and convey another
- Likewise if a doctor tells you that the chances of side-effects are "less than $5 \%$ ", meaning 1-5\%, and you take that to be $4-5 \%$
- Or if you report that $\mathrm{p}<0.05 \ldots$


## Miscommunication?

- Potentially very hard to detect miscommunication of this kind
- Unlike speech act misrecognition or errors in reference, it's very unlikely that there will be a trigger for explicit repair negotiation
- [Some range of values] is successfully conveyed in any event
- Extreme example: "The UK’s national debt is $£ 1500$ billion"


## Pilot study: inferring prior context

- Using materials drawn from BNC
- 31 MTurk participants asked to respond to four questions, each on a 5-point Likert scale
- ...more than 60...

1. In the speaker's opinion, the actual number of $[\mathrm{X}]$ is less than 80
2. The speaker said "more than 60 " because that was the most informative statement possible.
3. The speaker said "more than 60 " because that was a convenient approximation.
4. The speaker said "more than 60 " because the specific number 60 was important for some reason.

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## Pilot study: inferring prior context

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- 12 items: $2 \times 2$ (roundness x quantifier) x 2 instances, plus 4 instances of "more than" + small integers
- Two versions, balanced design - results pooled here


## Pilot study: inferring prior context

- Overall, strong negative correlation between responses to Q1 and Q4, analysed by item ( $r=-0.67$ )
- Perceived relevance of the number suppresses the implicature
- Coheres nicely with a traditional pragmatic account

| More than | Q1 | Q2 | Q3 | Q4 |
| :--- | ---: | ---: | ---: | ---: |
| Round numbers | $\mathbf{3 . 4 6}$ | 3.44 | 4.08 | $\mathbf{2 . 9 8}$ |
| Non-round numbers | $\mathbf{3 . 6 3}$ | 3.68 | 3.29 | $\mathbf{3 . 1 1}$ |
| Small numbers | $\mathbf{2 . 0 2}$ | 3.43 | 3.29 | $\mathbf{3 . 5 8}$ |
|  |  |  |  |  |
| At least |  |  |  |  |
| Round numbers | $\mathbf{3 . 3 7}$ | 3.68 | 3.90 | $\mathbf{3 . 1 0}$ |
| Non-round numbers | $\mathbf{3 . 2 7}$ | 3.87 | 3.21 | $\mathbf{3 . 2 7}$ |

## Pilot study: inferring prior context

- Overall, strong negative correlation between responses to Q1 and Q4, analysed by item ( $r=-0.67$ )
- Perceived relevance of the number suppresses the implicature
- Coheres nicely with a traditional pragmatic account
- Large non-round numbers may be relevant but implicatures available anyway?


103 centuries

## But what can we recover?

- Suppose my knowledge state looks like this:

- If I now say "more than 100 ", what is my intention? Can we say? Must I even know?


## Summary

- Some theoretically and practically interesting questions arise about miscommunication with implicatures
- I think the domain of numbers is an interesting one to explore with these questions in mind
- Pilot data seems to support a view in which hearers are
- very adept at recovering speakers' intended meanings
- but strongly disposed to infer contexts when interpreting sentences out of the blue, with complex consequences
- and potentially exhibiting differences in their interpretations (only?) as a consequence of this disposition

